

WE CREATE SMART BUILDINGS!

# RIS

TECHNOLOGY SPECIALISTS



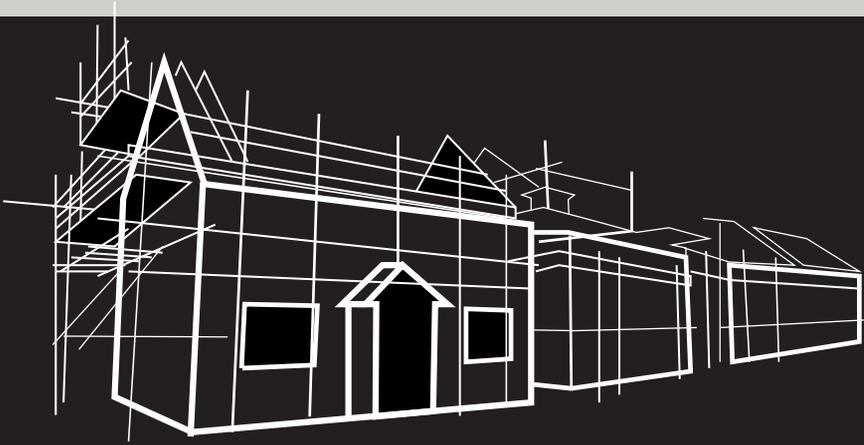
We can help you  
provide the highest  
standard of  
living possible!

# RIS

In Association with

# VITREA

# The SMART Solution



## SMART ways to sell more homes

**At RIS, we're passionate about helping to create the next generation of new homes.**

We understand that property development is a rigorous and challenging market and is becoming increasingly competitive. We've been working with technology manufacturers over the last few months to find a solution to offer Homeowners SMART technology in their new home without the developer having to invest in changing the building specifications.

**With VITREA we can offer SMART controlled lighting with no fuss and no hassle to the developer.**



This product has been developed over the last 5 years to provide property developers with an easy solution and the opportunity to offer clients a new way to control their lighting.

### 21st Century Living

Smart Home technology is rapidly developing and becoming much more affordable. We believe every new home should be embracing the benefits of SMART lighting at a minimum. Our aim is to help you achieve outstanding properties that offer the homeowner something new. You will have the opportunity to sell the **controlled lighting system as an upgrade** and further SMART home options to **generate more revenue** from the property.



# A Unique Proposition

**Whether selling off plan or at a later stage in the development we have solutions to create a bespoke lighting system for every homeowner.**

**Buying off Plan** - If a customer decides to buy off plan we can design the lighting control to suit the clients needs and introduce other SMART Home services to create a truly unique home.



Working with VITREA and other leading SMART home technology manufacturers such as Control4 allows us to offer **a unique proposition to you and your clients (Refer to Sales Option Plans).**

**Buying on Plan** - Each property can be wired to the usual specifications. We can simply switch out standard light switches to VITREA controls which communicate with each other (using their own in-built Wi-Fi network) to allow the homeowner to control all of their lights from one switch point. We are able to program the switches to the homeowner's specifications.

**Controlled lighting can be used as a platform to up-sell from, to include the following services:**

1. **Heating Control** - Control, Measure & Monitor energy usage.
2. **Home Entertainment** - Create a hub within the home to house entertainment equipment including Media boxes. Keeping rooms clutter free.
3. **Internet distribution** - Fast internet to where the client needs it.
4. **CCTV & Security** - Giving extra peace of mind.
5. **Whole Home Smart Operating System** - Everything connected on one network – simple & easy to operate.



# Sell the Dream!

## Bespoke Lighting solutions

Clients can choose which lights they want to group together to create lighting scenes. Make life easier by giving homeowners the ability to control all their lights from one place with bespoke buttons and switch points.



Further compliment the design of the home with standard or flush mounted glass touch keypads. Choose from a stylish standard colour or made to order colour matched glass, with engraved text or icons.



## Controlled Heating

Having the ability to control the heating in every room allows homeowners to manage and monitor their energy usage as well as keeping habitable rooms at desired temperatures. **VITREA switches contain thermostats**, which placed strategically around the home, ensure maximum comfort and energy efficiency.

## Endless Possibilities

By giving the customer a choice of options, the house can become as unique as the customer themselves!

SMART technology, particularly controlled lighting works alongside interior design to personalise the look and feel of the home and helps create the right ambience for different times of the day and lifestyle activities enjoyed by the client.

Give your homes an edge by offering customer choice in the design of their homes.



# SMART Options - Unique to your Homes

We understand that your homes are unique to your developments. Each of our SMART option plans will be tailored to your properties and building specifications. In short, we will analyse the property blueprints inside and out to ensure we offer the right SMART home upgrade options for your clients. This will include looking at current:

Lighting Designs

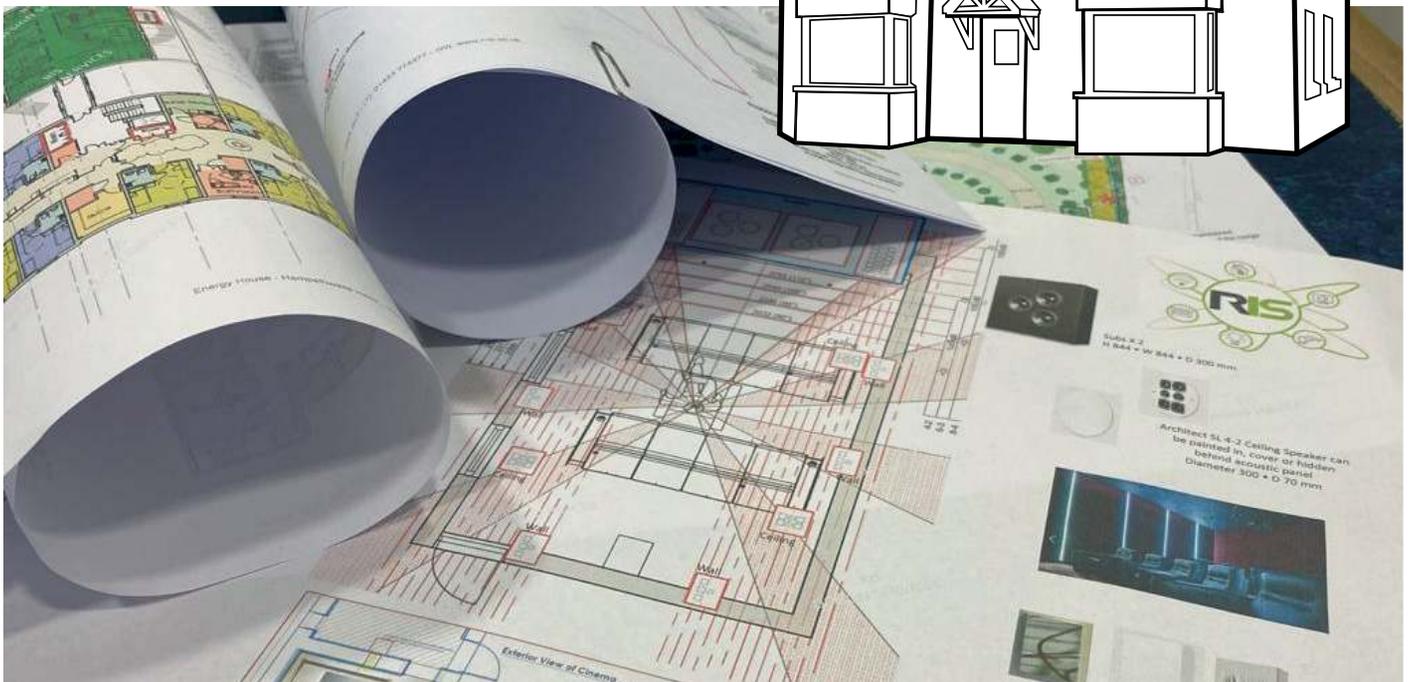
Number of circuits & switch points

Heating system and control

Security packages

TV and Internet points

Internal layout



## Bespoke designs

We don't expect every home to fit into the same box. Our systems will be designed to suit your style of properties and will integrate seamlessly with both the M&E and the Interior Design. Sales literature can be custom designed for your clients, with bespoke images and photographs of your homes.

**Let's work together to build homes of the future and provide the best possible standards of living for today's needs.**



**Robinsons Integrated Solutions**  
IT - AV - ACCESS - CCTV - AUTOMATION

Energy House, Hampsthwaite, Harrogate, HG3 2HT

[www.r-is.co.uk](http://www.r-is.co.uk)

01423 774377

[info@r-is.co.uk](mailto:info@r-is.co.uk)